



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) 012821
Entitled

Auction Services with Related Solutions

The following advertisement was placed December 8, 2020 in Utah's *The Salt Lake Tribune*, in USA Today, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and December 9, 2020 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Auction Services with Related Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 28, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Agilent Technologies, Inc.	Insurance Auto Auctions, Corp.
Altec Industries, Inc.	JJ Kane Associates Inc. DBA JJ Kane Auctioneers
Auctions International, Inc.	Liquidity Services Operations, LLC
bidadoo, Inc.	LONE STAR AUCTIONEERS, INC.
Brindlee Mountain Fire Apparatus, LLC	Martin Edwards & Associates, Inc.
Bryan's Auction Services, Ltd.	Municibid.com, LLC
Copart, Inc.	Peak Auto Auctions, LLC
DALS Credit Solutions, Co.	Pro Realty
EASiBuy, LLC	PropertyPilot, LLC
Element Fleet Corporation	PropertyRoom.com, Inc.
eRepublic, Inc.	Purple Wave, Inc.
George Gideon Auctioneers, Inc.	Regal Auctions, Ltd
Grasswood Auctions	Ritchie Bros. Auctioneers (America), Inc.
i-Sourcing Technologies Private, Limited	The Public Group

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 28, 2021, at 4:40:51 pm CT. Proposals were received from the following:

bidadoo, Inc.
Brindlee Mountain Fire Apparatus, LLC
Bryan's Auction Services, Ltd.
Copart, Inc.
George Gideon Auctioneers, Inc.
JJ Kane Associates, Inc. DBA JJ Kane Auctioneers
Liquidity Services Operations, LLC
Municibid.com, LLC
Peak Auto Auctions, LLC
PropertyPilot, LLC
PropertyRoom.com, Inc.
Regal Auctions, Ltd
The Public Group

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Procurement Lead Analyst
Brandon Town, CPSM, CPSD, Procurement Analyst
Bill Davison, CPPO, CPP, Procurement Analyst
Carol Jackson, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response of Brindlee Mountain Fire Apparatus, LLC, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Liquidity Services Operations LLC, dba GovDeals, offers online auction services for surplus assets across the United States and Canada. The range of services allows entities to dispose of many asset types with a variety of available fee and payment collection alternatives. GovDeals offers substantial discount to Sourcewell Participating entities.

PropertyRoom.com, Inc is offering online auction services including coverage for vehicles and equipment, property and evidence, and firearms in the US, with haul away auctions services available in Canada. They provide full-service auctions along with a variety of value-added services to meet the needs of participating entities. PropertyRoom.com offers a competitive discount with fees collected through commissions on auction sales.

The Public Group is offering a range of online auction services supported by the ability of the participating entity to manage its sales from a computer or mobile device. They offer services to participating entities in the United States and Canada. The Public Group offers a competitive pricing model that includes a rebate structure and additional discounts on auction fees by volume, with the ability for participating entities to pay fees, split fees, or pass on fees to the buyer.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #012821 to:

Liquidity Services Operations, LLC, dba GovDeals
PropertyRoom.com, Inc
The Public Group dba Public Surplus

#012821-GDI
#012821-PRC
#012821-TPG

The preceding recommendations were approved on March 12, 2021.

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Greg Grunig, Procurement Lead Analyst

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Brandon Town, CPSM, CPD, Procurement Analyst

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Bill Davison, CPPO, CPP, Procurement Analyst

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Carol Jackson, Procurement Analyst

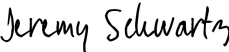
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #012821 for Auction Services with Related Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer